COMMUNICATION & COUNSEL

Subject: First Quarter 2011 Financial Reports

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Public Library

City Operations Financial Services Unit

Prepared for: Ottawa Public Library Board

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As of the first quarter 2012, the Ottawa Public Library (OPL) continues to be on track and is forecasting a small deficit of \$12,400 at year end. Revenues are forecasted to come in over budget by year end as a result of additional provincial funding for the CANON grant and the Federal CAP grant. Total expenditures are 0.3% over budget, resulting from excess funding required to cover off the Chief Librarian vacancy. The combination of a revenue surplus and expenditure deficit has resulted in OPL forecasting close to break even at year end.

Financial Reports:

1. Operating Financial Report for first quarter, ending March 31, 2012, Appendix A

- a. At the first quarter, the Library's net expenditures are slightly over budget at 25.8%.
- b. Total gross expenditures are on budget at 24.8%.
- c. Total gross revenues are under budget at the end of the first quarter by 10.4%. If we exclude the budget for the provincial grant which is typically received in the fourth quarter, revenues are only under budget by 1.3%.

2. First Quarter Forecast Report: Appendix B

- a. Based on the first quarter results, net expenditures are forecasted to be in a deficit of 0.3%, or \$119,000, at year end. This can be partly attributed to additional funding required to support the Chief Librarian's recruitment during the first quarter. Management will continue to actively monitor the budget and work on mitigating strategies to address all forecasted shortfalls.
- b. At the first quarter, revenues are forecasted to be over budget by 3% or \$106,000 by year end. This is from additional revenues from Library fees which are higher this quarter compared to first quarter 2011, and additional grant funding from the provincial CANON and the federal CAP program.
- c. Net expenditures are forecasted at year end to be slightly over budget by \$12,400; very close to break even.

3. Report on External Funds Raised for First Quarter: Appendix C

Total revenue raised to date through fundraising initiatives in the first quarter is \$113,359.

The breakdown is as follows:

- \$14,691 from the Friends of OPL;
- \$5,870 from the Ottawa Public Library Foundation;
- \$72 to support the Early Literacy program;
- \$2,017 for general donations;
- \$83,511 from the Southern Ontario Library Services (SOLS) grant, and
- \$7,178 from the Immigrant Settlement & Adaptation program (ISAP).

4. Report on Contract Expenditures (January 1 to March 31, 2012): Appendix D

In accordance with the Acquisitions of Goods and Services Procedure, Appendix D contains a list of contracts valued at more than \$10,000 and less than \$100,000, awarded for the period of January 1, 2012 to March 31, 2012. The Board approves contracts in excess of \$100,000.

5. Library Board operation report for the First Quarter: Appendix E

At the first quarter, the Board's operating budget is 24.5% over budget. This is linked to the final payment made in 2012 for the CEO recruitment commitment of \$26,000. Without this unbudgeted item, the Board's operating budget would be at 56.4% spent.

6. Capital Financial Report for First Quarter, ending March 31, 2012, Appendix F.

Attached in Appendix F is the report on capital spending as of the first quarter. All Infrastructure Stimulus Projects are completed. In the first quarter, spending on capital projects is progressing in line with planned project milestones.

OTTAWA PUBLIC LIBRARY OPERATING FINANCIAL REPORT (without External Funds Raised) As at March 31, 2012 (25% of the year)

Revenues	2012 Budget	Year to Date Actuals	Overbudget (Underbudget)	% of Budget	2011 Year to Date Actuals	% of Budget
Provincial Grant	1,380,000	50,000	(1,330,000)	3.6%	60,000	4.3%
Federal Funding	70,000	7,178	(62,822)	10.3%	17,012	0.0%
Meeting Room Rentals	64,360	20,074	(44,286)	31.2%	16,495	25.6%
Library Fines	1,302,451	271,959	(1,030,492)	20.9%	267,366	19.1%
Library Fees	258,245	59,138	(199,107)	22.9%	51,157	19.8%
Lease - Main Parking Garage & Tower	470,640	113,760	(356,880)	24.2%	117,660	25.0%
Donations		234	234	0.0%	1,215	0.0%
Miscellaneous Revenue	50,391	2,541	(47,850)	5.0%	1,980	4.0%
One Time Reserve Funding					-	0.0%
Total Revenue	3,596,087	524,884	(3,071,203)	14.6%	532,885	14.0%

Expenditures	2012 Budget	Year to Date Actuals	(Overspent) Underbudget	% of Budget Spent	2011 Year to Date Actuals	% of Budget Spent
Salaries & Benefits	30,840,592	7,839,432	23,001,160	25.4%	7,438,685	24.7%
Purchased Services			-			
Staff Training & Travel	163,094	50,740	112,354	31.1%	19,519	12.0%
Administrative Services	490,106	144,122	345,984	29.4%	93,804	22.1%
Equipment Service & Maintenance	658,188	78,060	580,128	11.9%	24,685	8.9%
Materials & Supplies						
Library Materials	4,882,000	1,143,436	3,738,564	23.4%	1,222,950	25.1%
Library Supplies	209,865	40,957	168,908	19.5%	17,722	8.4%
Administration & Other Supplies	202,182	12,410	189,772	6.1%	35,574	17.6%

Expenditures	2012 Budget	Year to Date Actuals	(Overspent) Underbudget	% of Budget Spent	2011 Year to Date Actuals	% of Budget Spent
Fixed Assets	45,560	16,332	29,228	35.8%	5,582	12.3%
Operating Recovery	(100,000)	(26,759)	(73,241)	26.8%	(15,265)	15.3%
Fleet Costs	155,416	41,755	113,661	26.9%	37,925	25.2%
Program Facility Costs	3,880,603	954,004	2,926,599	24.6%	820,084	21.2%
Corporate Allocations						
Merchant Fees, Insurance Claims, Software Mtce	190,476	47,619	142,857	25.0%	44,620	25.0%
Other Internal Costs	101,819	24,376	77,443	23.9%	25,421	23.5%
Total Expenditures	41,719,901	10,366,484	31,353,417	24.8%	9,771,306	24.1%
City of Ottawa Contribution	38,123,814	9,841,600	28,282,214	25.8%	9,238,421	25.1%

OTTAWA PUBLIC LIBRARY STATUS REPORT TO MARCH 31, 2012 (25% of the year)

REVENUES	BUDGET	ACTUAL	FORECAST	FORECAST	VARIANCE	% of	COMMENTS
	2012	03/31/12	Apr - Dec	12/31/12		Budget	
Provincial Grant	1,380,000	50,000	1,380,328	1,430,328	50,328	3.6%	Grant usually received in 4 th quarter. \$50,000 received from province for CANON grant.
Federal Revenue	70,000	7,178	80,422	87,600	17,600	25.1%	Funding for FTE and other expenses for Immigrant Settlement Assistance Program (ISAP).
Facilities Rental	535,000	133,834	402,033	535,867	867	0.2%	
Library Fines	1,302,451	271,959	1,017,105	1,289,064	(13,387)	-1.0%	
Library Fees	258,245	59,138	241,788	300,926	42,681	16.5%	Forecast based on 1 st quarter 2011.
Miscellaneous Revenue	50,391	2,775	55,770	58,545	8,154	16.2%	Forecast based on 1 st quarter 2011.
Total Revenues	3,596,087	524,884	3,177,446	3,702,330	106,243	3.0%	

EXPENDITURES	BUDGET	ACTUAL	FORECAST	FORECAST	VARIANCE	% of	COMMENTS
	2012	03/31/12	Apr - Dec	12/31/12		Budget	
Salary & Benefits	30,840,592	7,839,432	23,107,012	30,946,444	(105,852)	-0.3%	
Purchased Services	1,308,388	272,176	1,036,212	1,308,388	-	0.0%	
Library Materials	4,882,000	1,143,436	3,738,564	4,882,000	-	0.0%	
Materials & Supplies	412,047	53,367	358,680	412,047	-	0.0%	
Financial	3,000	746	54	800	2,200	73.3%	Tracking of cash over/under on library deposits
Fixed Assets	45,560	16,332	29,228	45,560	-	0.0%	
Operating Recovery	(100,000)	(26,759)	(73,241)	(100,000)	1	0.0%	

EXPENDITURES	BUDGET	ACTUAL	FORECAST	FORECAST	VARIANCE	% of	COMMENTS
	2012	03/31/12	Apr - Dec	12/31/12		Budget	
Facility Program Costs	3,880,603	954,004	2,926,599	3,880,603	-	0.0%	
Fleet Costs	155,416	41,755	107,155	148,910	6,506	4.2%	Forecast based on 1st quarter 2011
Corporate Allocations - Merchant Fees, Insurance Claims, Software Mtce	190,476	47,619	142,857	190,476	-	0.0%	
Secondary Costs (COE)	101,819	24,376	98,940	123,316	(21,497)	-21.1%	Forecast based on 1st quarter 2011
Total Expenditures	41,719,901	10,366,484	31,472,060	41,838,544	(118,643)	-0.3%	
CITY OF OTTAWA CONTRIBUTION	38,123,814	9,841,600	28,294,614	38,136,214	(12,400)	0.0%	Projected Deficit

Appendix C

OTTAWA PUBLIC LIBRARY EXTERNAL FUNDS RAISED FINANCIAL REPORT

	Year to Date
As at March 31, 2012	<u>Actuals</u>
Friends of Ottawa Public Library	14,691
Ottawa Public Library Foundation	5,870
Early Literacy	72
Library Programs/Resources - general donations	2,037
SOLS Grant	83,511
ISAP Program	7,178
Total Revenue	113,359

<u>Expenditures</u>	Year to Date
	<u>Actuals</u>
Compensation	18,369
Purchased Services	6,488
Library Materials	90,788
Materials & Supplies	3,347
Fixed Assets	16,500
Secondary Activities	1,003
Total Expenditures	136,495
Surplus Expenditures	23,136

Report on Contract Expenditures

In accordance with the Acquisitions of Goods and Services Procedure, the following is a list of contracts valued at more than \$10,000 and less than \$100,000, awarded for the period from January 1, 2012 to March 31, 2012. The Board approves contracts in excess of \$100,000.

Requirement	Successful Contractor	Contract Amount	Date Awarded
Provide dedicated hosting and co-location services for web servers providing the web site environment for the Ottawa Public Library for a period of six (6) months.	PRIMUS CANADA	\$25,206.01	2012.03.28
Supply and deliver fifty-eight (58) library steel book trucks for various City of Ottawa Library Branch locations.	BRODART CO	\$19,751.31	2012.03.27
Supply and install new shelving at Hazeldean Branch of the Ottawa Public Library.	PATHFINDER SYSTEMS DESIGN LTD	\$38,029.38	2012.03.12
Supply and install tables, study carrels etc compatible with existing shelving systems at the Hazeldean Branch.	PATHFINDER SYSTEMS DESIGN LTD	\$21,380.34	2012.03.29
Supply and deliver various promotional items for the Ottawa Public Library.	PROMOMEDIA GROUP INC	\$12,893.68	2012.01.11
Supply and deliver (upon request) thirty-thousand (30,000) custom printed and encoded Library cards.	ITC SYSTEMS	\$20,759.04	2012.01.19
Provision of Platinum Premier Extended Support for SirsiDynix Symphony Integrated Library System	SIRSIDYNIX	\$21,050.07	2012.01.25
Supply and delivery of a license for Room Reservation Software for the Ottawa Public Library.	CONVERGENT LIBRARY TECHNOLOGIES	\$10,990.08	2012.01.25
Supply and delivery of one-hundred-fifty (150) boxes of 'ultra removable eight-up' labels for the Ottawa Public Library.	PROSERV BUSINESS PRODUCTS LLC	\$30,818.02	2012.03.28
Supply, deliver and install four (4) workstations at Hazeldean Library.	ADVANCED BUSINESS INTERIORS LTD	\$10,376.47	2012.03.28
Professional services to conduct an opinion survey of users and non-users of the Main Library.	NANOS RESEARCH	\$48,498.82	2012.03.07

Note:

Contract amounts include HST if applicable.

All purchase orders issued by the Library greater than \$10,000 are issued by the City's Supply Management Division, ensuring all purchasing policies and procedures have been met.

OTTAWA PUBLIC LIBRARY

Library Board Operating Budget* As at March 31, 2012 (25% of the year)

Expenditures	2012 Budget	2012 Actuals	Unspent	% Spent	2011 Actuals	% Spent
Conferences & Conventions	17,000	17,110	(110)	100.6%	4,226	14.1%
Business Expense	2,000	851	1,149	42.6%	-	0.0%
Car Mileage	2,000	-	2,000	0.0%	613	25.0%
Freight/Courier	3,500	732	2,768	20.9%	808	13.9%
Receptons/luncheons	7,000	734	6,266	10.5%	1,297	18.2%
Memberships	2,000	940	1,060	47.0%	-	50.0%
Parking	1,500	349	1,151	23.3%	508	12.7%
Recruitment	-	26,033	(26,033)	0.0%	-	0.0%
Sundry	3,135	775	2,360	24.7%	410	2.1%
Total Expenditures	38,135	47,524	-9,389	124.6%	7,862	15.5%

Note:

Excess over budget as a result of: CEO Recruitment 26,033

	Capital Project Account	Approved Budget	Prior Year Expenditures	2012 Actuals	Total Spent	Commit- ments	Funds Available	% Spent
904354	Vehicles Replacement 2009	75,000	67,790	3,365	71,155	0	3,845	94.9%
904620	General Repairs & Maintenance 2008	554,000	551,051	2,949	554,000	0	0,040	100.0%
904625	Vehicles Replacement - 2008	45,000	45,011	0	45,011	0	(11)	100.0%
904860	General Repairs & Maint. 2009	350,000	345,033	(8,923)	336,110	13,890	0	100.0%
903626	Bookmobile Replacement 2011	250,000	1,513	0	1,513	0	248,487	0.6%
905766	General Repairs & Maint 2011	250,000	8,105	0	8,105	0	241,895	3.2%
905767	Furniture and Equipment 2011	175,000	59,340	26,936	86,275	19,751	68,974	60.6%
905778	Vehicles Replacement 2011	75,000	78,112	(3,112)	75,000	0	(0)	100.0%
905408	General Repairs & Maint 2010	225,000	183,929	22,186	206,115	20,893	(2,008)	100.9%
905409	Furniture and Equipment 2010	275,000	260,950	8,055	269,005	0	5,995	97.8%
906359	General Repairs & Maint 2012	250,000	0	0	0	0	250,000	0.0%
906390	Furniture & Equipment 2012	175,000	0	0	0	0	175,000	0.0%
906394	Vehicle Replacement 2012	75,000	0	0	0	73,703	1,297	98.3%
* General	Maintenance	2,774,000	1,600,833	51,455	1,652,288	128,237	993,475	64.2%
904352	IT ILS Desktop Maintenance 2007	517,000	502,590	6,939	509,529	0	7,471	98.6%
904863	IT ILS/Desktop Maintenance 2009	250,000	247,570	1,263	248,832	0	1,168	99.5%
905620	IT Library Comp & IT Equip 2010	250,000	160,178	53,667	213,845	2,135	34,020	86.4%
905621	IT ILS/Desktop Maintenance 2010	250,000	192,853	15,043	207,896	40,573	1,531	99.4%
905622	IT Self Checkout Systems 2010	270,000	270,000	0	270,000	0	0	100.0%
905625	IT Web Based Lib. Serv.Maint 2010	100,000	56,446	10,548	66,994	0	33,006	67.0%
905626	IT Vend Card Technology 2010	100,000	76,617	3,816	80,433	0	19,567	80.4%
905768	IT Library Comp & IT Equip 2011	200,000	4,864	0	4,864	0	195,136	2.4%
905769	IT ILS/Desktop Maintenance 2011	200,000	81,173	6,348	87,521	5,872	106,607	46.7%
905770	IT Self Checkout Systems 2011	40,000	4,065	0	4,065	0	35,935	10.2%
905772	IT Web Based Lib. Serv. Maint. 2011	100,000	7,276	10,176	17,452	4,070	78,478	21.5%
905627	IT E-Payment 2010	200,000	75,400	0	75,400	0	124,600	37.7%
905628	IT Library Kiosk Project 2010	150,000	0	0	0	0	150,000	0.0%
906391	IT Library Comp/Equip 2012	450,000	0	0	0	0	450,000	0.0%
906392	IT/ILS Desktop Maint 2012	250,000	0	0	0	0	250,000	0.0%
906393	IT Web Based Lib Serv Maint 2012	200,000	0	0	0	0	200,000	0.0%

* IT Maint	tenance	3,527,000	1,679,032	107,799	1,786,831	52,650	1,687,519	52.2%
** Mainter	nance of City Assets	6,301,000	3,279,865	159,254	3,439,119	180,887	2,680,994	57.5%
903577	Replacement of Main Library 2008	800,000	691,295	6,981	698,276	110,410	(8,686)	101.1%
903908	IT Adaptive Technology 2006	19,000	13,544	0	13,544	0	5,456	71.3%
904355	Signage 2009	50,000	27,171	5,244	32,414	0	17,586	64.8%
904359	Library Retrofits 2009	375,000	87,499	62,944	150,443	26,911	197,646	47.3%
904626	Library Retrofits - 2008	500,000	494,253	254	494,508	0	5,492	98.9%
904631	Signage - 2008	50,000	46,215	0	46,215	0	3,785	92.4%
904856	IT E-payment 2009	100,000	14,383	1,546	15,929	14,085	69,986	30.0%
904859	IT Library Kiosk Project 2009	100,000	96,419	0	96,419	0	3,581	96.4%
905105	Replacement of Main Library 2009	200,000	80,517	0	80,517	8,894	110,589	44.7%
905623	Library Retrofits 2010	736,000	378,140	0	378,140	0	357,860	51.4%
905055	Innovation & Strategy Initiative 2011	25,000	1,666	3,652	5,318	0	19,682	21.3%
905771	Library Retrofits 2011	560,000	30,989	117,807	148,796	345,870	65,334	88.3%
905779	Signage 2011	50,000	138	0	138	0	49,862	0.3%
903950	OPL Foundation Capital Campaign	50,000	50,000	0	50,000	0	0	100.0%
905708	New Central Library - Land Acquisition	26,000,000	188,984	0	188,984	0	25,811,016	0.7%
905776	OPL Capital Campaign 2012	50,000	0	42,696	42,696	0	7,304	85.4%
906397	IT Self Checkout Systems 2012	0	0	0	0	0	0	0.0%
906398	Library Retrofits 2012	300,000	0	0	0	0	300,000	0.0%
906399	Smart Bins 2012	50,000	0	39,299	39,299	0	10,701	78.6%
906400	IT RFID 2012	1,735,000	0	36,663	36,663	1,119,071	579,266	66.6%
906401	Innovation & Strategy Initiative 2012	200,000	0	96	96	0	199,904	0.0%
906402	IT Vend Card Technology 2012	0	0	0	0	0	0	0.0%
	ic Initiatives	31,950,000	2,201,213	317,182	2,518,395	1,625,241	27,806,364	13.0%
904628	West District Library 2009	10,000,000	193,018	26,526	219,544	508,943	9,271,513	7.3%
904630	Collections 2009	1,500,000	867,582	(24,959)	842,623	0	657,377	56.2%
904360	Smart Bins 2011	100,000	99,133	867	100,000	0	0	100.0%
904366	Collections 2011	1,102,000	0	0	0	0	1,102,000	0.0%
904858	IT RFID 2011	0	36,394	(36,394)	0	0	0	0.0%
905624	Growth Planning Studies	50,000	47,535	0	47,535	0	2,465	95.1%
905631	Collections 2010	500,000	553	0	553	0	499,447	0.1%
906395	Collections 2012	1,000,000	0	0	0	0	1,000,000	0.0%
** Growth		14,252,000	1,244,215	(33,961)	1,210,255	508,943	12,532,802	12.1%
	group Total	52,503,000	6,725,294	442,475	7,167,769	2,315,071	43,020,160	18.1%
905340	ISF-Sunnyside Branch Renovation	1,275,000	1,274,179	0	1,274,179	0	821	99.9%
905341	ISF-Vanier Branch Retrofit	407,000	405,940	0	405,940	0	1,060	99.7%
905342	ISF-Alta Vista Branch Retrofit	764,000	709,884	0	709,884	0	54,116	92.9%

905343	ISF-Cumberland Branch Retrofit	750,000	751,997	0	751,997	0	(1,997)	100.3%
905344	ISF-Greely Library	1,200,000	1,200,000	0	1,200,000	0	0	100.0%
906144	ISF-Vernon Library Main Entrance	150,000	151,786	0	151,786	0	(1,786)	101.2%
906146	ISF-Ruth E. Dickinson	550,000	496,900	0	496,900	0	53,100	90.3%
** Infrastructure Stimulus Funding		5,096,000	4,990,686	0	4,990,686	0	105,314	97.9%