

REGIONAL MUNICIPALITY OF OTTAWA-CARLETON
MUNICIPALITÉ RÉGIONALE D'OTTAWA-CARLETON

REPORT
RAPPORT

Our File/N/Réf.
Your File/V/Réf.

DATE 19 December 1997

TO/DEST. Co-ordinator
Corporate Services and Economic Development Committee

FROM/EXP. Environment and Transportation Commissioner

SUBJECT/OBJET **WATER METERS - TENDER 0890-44-T1/98**
TENDER AWARD

DEPARTMENTAL RECOMMENDATION

That the Corporate Services and Economic Development Committee and Council approve the award of tender 0890-44-T1/98 as follows:

1. The supply of small Water Meters (Schedule A of Annex A) to Wamco Municipal Products Inc., Barrie, Ontario in the amount of \$72,694.38 based on the Region's portion of the estimated quantities from the date of award to 31 December 1998;
2. The supply of large Water Meters (Schedule B of Annex A) to Schlumberger Canada Ltd, Mississauga, Ontario in the amount of \$38,419.48 based on estimated quantities from the date of award to 31 December 1998;
3. The supply of Fire Service Meter Assemblies (Schedule C of Annex A), and Strainers (Schedule D of Annex A) to Wamco Municipal Products Inc., Barrie, Ontario in the amount of \$27,410.25 based on estimated quantities from the date of award to 31 December 1998.

BACKGROUND

Water meters are installed at commercial and residential properties which are connected to the central water supply for the purpose of monitoring water consumption. By scheduling the maintenance and replacement of water meters, we can ensure a more accurate recording of water

consumption, incorporate modern technology capabilities for present and future monitoring of water consumption, and provide more efficient meter reading.

RATIONALE

Tenders were called for the supply and delivery of water meters, complete with digital encoders and remote receptacles. Schedule “A” was tendered to include the Region’s requirement for new meter installations and unforeseen maintenance requirements. The balance of Schedule “A” is an estimated quantity which will be required for purchase by the successful bidder of the Water Meter Replacement Contract. These tenders are to establish prices only.

The price schedules as shown in Annex “A” are as follows:

1. Price Schedule “A” is for the estimated quantity of small water meters required for the Water Meter Change Out Program, as well as unforeseen maintenance and new installations. Meters are purchased by the Region as well as by contractors under a Water Meter Replacement Contract to be called at a later date. The Region establishes a source of supply and prices for meters on the contractor’s behalf.
2. Price Schedule “B” is for the estimated quantity of intermediate and large meters required for unforeseen maintenance and new installations.
3. Price schedule “C” is for the estimated quantity of fire service meter assemblies required for unforeseen maintenance and new installations. Fire service meter assemblies are water meters for large complexes that provide full fire protection.
4. Price Schedule “D” is for the estimated quantity of strainers required to remove debris to prevent damage to water meters.

As per Annex “A” which is the summary of bids received, it is recommended that Schedules “A”, “C” and “D” of the tender be awarded to Wamco Municipal Products Inc., Barrie, Ontario at a cost of \$87,047.50 plus P.S.T of \$6,963.80 and G.S.T. of \$6,093.33 for a total contract provision of \$100,104.63. It is recommended that Schedule “B” of the tender be awarded to Schlumberger Canada Ltd, Mississauga, Ontario at a cost of \$33,408.24 plus P.S.T. of \$2,672.66 and G.S.T. of \$2,338.58 for a total contract provision of \$38,419.48.

It is recommended that the contract be awarded to Wamco Municipal Products Inc. based on it being the lowest Canadian Content Evaluated Bid. Evaluated bids are so calculated to address the application of the Region’s Canadian Content Policy which allow a 10% price preference for the Canadian portion of the selling price of a product or service associated with the work performed in Canada. Both of the recommended vendors, Wamco Municipal Products and Schlumberger Canada meet tender specifications.

CONSULTATION

The consultation process is not applicable.

EXPENDITURE JUSTIFICATION

Water meters are mechanical devices that tend to lose reliability as they age. The loss of accuracy in old meters results in reduced revenues and an increase in unaccounted for water. By correctly scheduling the maintenance and replacement of water meters, we can ensure proper control and accountability for recovering the cost of actual consumption.

FINANCIAL STATEMENT

Materials will be purchased into Regional Stores at 951 Clyde Avenue through inventory control Account No. 223-51004 and charged against the appropriate maintenance and cost recovery accounts at time of issue. Funds will be available in the 1998 Operating Budget in various accounts.

*Approved by
M.J.E. Sheflin, P.Eng.*

FL/jw

Attach. (1)

SUPPLY MANAGEMENT DIVISION

I concur,

*G. Ford on behalf of the
Finance Commissioner*

FINANCE DEPARTMENT COMMENT

To establish unit prices. Approval of this contract represents a pre-commitment against the 1998 Operating Budget.

*Approved by C. Colaiacovo on behalf of
Finance Commissioner*

ANNEX A

**WATER METERS - TENDER 0890-44-T1/98
SUMMARY OF BIDS**

<u>DESCRIPTION</u>	<u>SCHEDULE</u>	<u>ABB WATER METERS INC.</u>	<u>SCHLUMBERGER INDUSTRIES CANADA LTD.</u>	<u>WAMCO MUNICIPAL PRODUCTS</u>
Water Meters c/w Digital Encoders and Remote Receptacles (small meters)	A			
	Total Tendered Bid	\$527,412.73	\$565,524.57	\$535,472.77
	Total Evaluated Bid	\$516,167.00	535,762.07	<u>\$514,053.97</u>
	Proportion of Tender Bid applicable to this Report	\$71,034.64	\$76,411.75	<u>\$72,694.38</u>
Water Meters c/w Digital Encoders and Remote Receptacles (large meters)	B			
	Total Tendered Bid	N/A	<u>\$38,419.48</u>	\$41,779.50
	Total Evaluated Bid		<u>\$36,217.27</u>	\$40,108.40
Fire Service Meter Assembly	C			
	Total Tendered Bid		\$34,332.10	<u>\$25,570.25</u>
	Total Evaluated Bid	N/A	\$32,447.58	<u>\$24,547.45</u>
Strainers	D			
	Tendered Bid	N/A	\$2,155.39	<u>\$1,840.00</u>
	Evaluated Bid		\$2,049.75	<u>\$1,766.40</u>
TERMS		Net 30	Net 30	Net 30

NOTE. Prices include all applicable taxes.