

REGIONAL MUNICIPALITY OF OTTAWA-CARLETON  
MUNICIPALITÉ RÉGIONALE D'OTTAWA-CARLETON

REPORT  
RAPPORT

Our File/N/Réf. 25 50-98-1014  
Your File/V/Réf.

DATE 16 February 1998

TO/DEST. Co-ordinator  
Corporate Services and Economic Development Committee

FROM/EXP. Environment and Transportation Commissioner

SUBJECT/OBJET **CO-OPERATIVE TENDER - 0775-45-T1/97**  
**SUPPLY OF COARSE CRUSHED ROCK SALT**  
**CONTRACT VARIATION**

### DEPARTMENTAL RECOMMENDATION

**That the Corporate Services and Economic Development Committee and Council approve a modification to Contract 0775-45-T1/97 with the Canadian Salt Company, Clarkson, Ontario, to increase the expenditure authority for the provision of coarse crushed rock salt as a result of Ice Storm '98 in the amount of \$933,900.00 bringing the revised total contract provision for the Regional Municipality of Ottawa-Carleton to \$4,078,080.00.**

### DISCUSSION

Annually, the Regional Municipality of Ottawa-Carleton enters into a joint tendering process with ten (10) area municipalities and with Carleton University to purchase coarse crushed rock salt used in winter snow and ice control operations. The tendering process is managed by the Supply Management Division, and has resulted in savings due to economies of scale.

In 1997, the contract was awarded to the lowest bidder, Canadian Salt Company. The duration of the contract was for a one-year period with a potential to extend the contract, if mutually agreeable, for a further two terms, each term on an annual basis.

Due to the unprecedented weather conditions of January 1998 and what is now referred to as Ice-Storm '98, this report requests a variation to this contract to allow for the purchase of an additional 15,000 tonnes of coarse crushed rock salt in order to meet the operational requirements associated with winter maintenance season 1997-98.

## EXPENDITURE JUSTIFICATION

Crushed rock salt is a major component of the RMOC snow and ice control operation. Without the use of salt in winter maintenance operations a dramatic reduction in the winter quality standards would be unavoidable and would result in increased operational costs. In order to effectively manage winter operations, the Regional Municipality of Ottawa-Carleton purchases approximately fifty thousand and five hundred (50,500) tonnes of crushed rock salt annually. This quantity was made insufficient by the unprecedented weather conditions in the month of January 1998, which included an extended severe ice-storm that adversely affected the region and led to the declaration of a State of Emergency.

## PUBLIC CONSULTATION

The award of contracts are not subject to public consultation requirements.

## FINANCIAL STATEMENT

All costs associated with Ice Storm '98 are recorded in account 012-39211. The increased expenditure requirement of \$933,900 represents the additional costs incurred due to the storm.

*Approved by  
M.J.E. Sheflin, P. Eng.*

MA/pnb

## SUPPLY MANAGEMENT DIVISION

I concur,

*G. Ford on behalf of the  
Finance Commissioner*

## FINANCE DEPARTMENT COMMENT

Based on the Departmental operational requirements, the contract increase of \$933,900 represents the additional costs incurred due to the storm. The funding of this cost and all other Ice Storm '98 related costs will be the subject of a report for Council consideration later this spring.

*Approved by Tom Fedec on behalf of  
Finance Commissioner*